RIPTIDE ACCOUNTING

PAYROLL LEAK WORKSHEET

One page. Your numbers. About 15 minutes.

For marine and trades business owners

Use this worksheet to see what each tech really costs per hour, how much of paid time gets billed, and what the weekly dollar gap looks like.

EXAMPLE Sample numbers below are examples only. Replace them with yours.

1. Fully loaded cost per tech hour

Fully loaded cost per hour = wage + payroll taxes + benefits + overhead (all per paid hour)

Hourly wage (per paid hour)	ex. $28.00
Payroll taxes per paid hour	ex. $4.20
Benefits per paid hour	ex. $3.50
Other overhead per paid hour	ex. $6.00
Fully loaded cost per hour =	ex. $41.70

2. Labor efficiency

Labor efficiency = billed hours / paid hours

Paid hours (same period)	ex. 40
Billed hours (same period)	ex. 28
Labor efficiency =	ex. 70%

3. Weekly dollar gap

Weekly dollar gap = (paid hours - billed hours) x fully loaded cost per hour

Paid hours - billed hours	ex. 12
Fully loaded cost per hour (from 1)	ex. $41.70
Weekly dollar gap =	ex. $500.40

What this shows

The gap between paid hours and billed hours is often where margin slips. This worksheet does not give advice or promise a result. It helps you see the math.

Jeremy Davila, accountant for marine owners and trades people.

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Teaching tool. Not tax advice.